

arrow/GLOBAL CAPITAL

Nicaragua



arrow/

TechnoServe, a nonprofit using business to address poverty globally, runs an entrepreneurship program in Central America focused on intensive business acceleration. Arrow, partnering with this program, gains a pipeline of capital-ready enterprises, while TechnoServe remains in the picture as a mentor and business coach.



REPUBLIC
BANK & TRUST



REGENTBANK

We worked jointly with Kirkland & Ellis and Navas & Navas - a firm in Nicaragua - to negotiate agreements and deliver this loan.

Kirkland & Ellis LLP is a 1,600-attorney law firm representing global clients in complex litigation, dispute resolution and arbitration, corporate, restructuring, tax, and intellectual property and technology matters. The Firm has offices in Beijing, Chicago, Hong Kong, Houston, London, Los Angeles, Munich, New York, Palo Alto, San Francisco, Shanghai and Washington, D.C. Kirkland is committed to providing legal services without charge to those who cannot afford counsel, with the goals of improving lives, bettering communities and deepening our professional experience.



BAC | Nicaragua

MarExport is a commercial shrimp farm in Chinandega, Nicaragua, started by Teresa Ramos in the early 2000s and now run by Teresa and her husband Michael Nuñez. Teresa and Michael have been ready to grow MarExport for quite some time but were unable to access appropriate business credit, due to exorbitant collateral requirements from local banks. Arrow went through a two-tiered underwriting process with MarExport and disbursed an \$80K loan to help the business hire new employees and purchase new equipment.

Arrow Global Capital uses idle capital to finance emerging market entrepreneurs. Arrow is able to set this lengthy process in motion with the help of its strategic partners, like in the case of the first loan delivered in July 2015 to an enterprise in Nicaragua.



TECHNOSERVE

Arrow is persistently working to grow its network of guarantors. Through the support of these guarantors and the execution of individual guarantees through our domestic lending partners, we are able to secure funds that go directly to emerging market entrepreneurs in the form of loans.

Navas & Navas
Legal Counselors | Attorneys at Law | Notary Public
www.Navas-Navas.com

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In Nicaragua, Arrow partners with Banco de América Central (BAC) to deliver loans. This relationship allows entrepreneurs to build a credit history with a local bank, while Arrow gains local enforcement and jurisdiction.

